## Today's Farmers \& Ranchers Who Shop By Mail

|  |  |  |
| :---: | :--- | ---: |
| 869,026 | TOTAL UNIVERSE / BASE RATE | $\$ 95.00 / \mathrm{M}$ |
| 50,033 | Monthly Hotline | $+\$ 10.00 / \mathrm{M}$ |

## Description:

These Farmers \& Ranchers take advantage of the convenience of shopping by mail. Whether they are shopping for home and garden items, children's products and insurance or for supplies and equipment for their business they enjoy the variety of products at their fingertips and the flexibility of shopping when it suits them and not being restricted to store hours and what is in stock. Their busy lives and rural locations make these farmers and ranchers excellent prospects for mail order, catalog and online shopping as well subscriptions, fundraising and more.

## MOB by Category: $\quad+\$ 10.00 / \mathrm{M}$ each

## Apparel

Books
Food
Gardening
General Merchandise
Gifts
Please inquire for other categories and counts

## Source:

## Government - from Federal Down to County Level, Partnerships with Agricultural Companies and Data Companies and Self-Reported

## Additional Notes:

Payment: VISA and MasterCard accepted.
Pre-payment: Required for NEW clients.
Cancellation: Orders canceled after mail date requires payment in full. Orders canceled after processing or shipping, but prior to mail date, will incur a $\$ 150$ flat charge and $\$ 10 / \mathrm{M}$ run charges. Canceled orders prior to processing are subject to a $\$ 150$ flat charge.

## focusmusa

## Focus USA

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Web: www.focus-usa.com

| LIST TYPE |  |
| :--- | ---: |
|  |  |
| Consumer |  |
|  |  |
|  |  |
| SELECTS |  |
| Acreage |  |
| Age | $\$ 10.00 / \mathrm{M}$ |
| Bankcard Holders | $\$ 6.00 / \mathrm{M}$ |
| Crop | $\$ 10.00 / \mathrm{M}$ |
| Donors | $\$ 10.00 / \mathrm{M}$ |
| Fishing | $\$ 7.50 / \mathrm{M}$ |
| Gender | $\$ 10.00 / \mathrm{M}$ |
| Grandparents | $\$ 6.00 / \mathrm{M}$ |
| Health \& Fitness | $\$ 10.00 / \mathrm{M}$ |
| Hunting | $\$ 7.50 / \mathrm{M}$ |
| Income | $\$ 10.00 / \mathrm{M}$ |
| Insurance | $\$ 6.00 / \mathrm{M}$ |
| Livestock | $\$ 10.00 / \mathrm{M}$ |
| Magazine Subscribers | $\$ 10.00 / \mathrm{M}$ |
| Marital Status | $\$ 7.50 / \mathrm{M}$ |
| MOB by Category | $\$ 5.00 / \mathrm{M}$ |
| Online Shoppers | $\$ 10.00 / \mathrm{M}$ |
| Opportunity Seekers | $\$ 10.00 / \mathrm{M}$ |
| State, Zip, SCF | $\$ 7.50 / \mathrm{M}$ |
|  | $\$ 5.00 / \mathrm{M}$ |

Please inquire for additional selects.

## MINIMUM ORDER

Postal: 10,000

## DEMOGRAPHICS

62\% Female
38\% Male
Median Age: 45
Median Household Income: \$50,000

## ADDRESSING

| Email | $\$ 50.00 / \mathrm{F}$ |
| :--- | ---: |
| FTP | $\$ 50.00 / \mathrm{F}$ |
| Running Charges | $\$ 8.00 / \mathrm{M}$ |
| ZIP +4 | $\$ 6.50 / \mathrm{M}$ |

