# **FocusOn Pre-Movers & Pending Sales**

5,633,264
454,663
117,319

TOTAL UNIVERSE / BASE RATE Monthly Hotline Weekly Hotline Pending Sales Emails

\$115.00/M +\$10.00/M +\$15.00/M +\$20.00/M +\$20.00/M

#### LIST TYPE

Consumer

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# SELECTS

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Approximately 14% of the U.S. population moves each year spending over \$100 billion on move related goods and services. The consumers on FocusOn Pre-Movers & Pending Sales have either just listed their home for sale or have their home in escrow.

Pre-Movers have just listed their home for sale with a real estate company. Most are likely to purchase a new home and move - on average - within 90 days of listing their home for sale. Pending Sales consumers' homes are already under contract to sell. The sellers have entered into escrow and are highly likely to move within 30-45 days. The list price of the home is selectable on both Pre-Movers and Pending Sales.

The sale of a home and moving to a new home is a significant lifestyle change that triggers spending. The consumers on FocusOn Pre-Movers & Pending Sales are perfect prospects for companies offering cable, satellite, alarm/security, home improvement, home/appliance warranty, flooring, painting, lighting, plumbing, repair, home furnishings, home cleaning, moving/storage, inspection, banking and landscaping.

FocusOn Pre-Movers & Pending Sales is the most comprehensive, freshest, and cleanest Pre-Mover & Pending Sales database on the market today. Our weekly file provides mailers with the advantage of being **"First to Market"** – giving mailers the benefit of staying ahead of the competition by being the first to contact targeted prospects. New movers spend as much as 8 times more within the first 6 months they are in their new home than non-movers do in the same time period. Reach these Pre-Movers before they move.

### Source:

#### **Residential Real Estate Listings**

#### **Additional Notes:**

Payment: VISA and MasterCard accepted.

Pre-payment: Required for NEW clients.

**Cancellation**: Orders canceled after mail date requires payment in full. Orders canceled after processing or shipping, but prior to mail date, will incur a \$150 flat charge and \$10/M run charges. Canceled orders prior to processing are subject to a \$150 flat charge.



#### **Focus USA**

95 North State Route 17, Suite 109 Paramus, NJ 07652 Tel: (201) 489-2525 Fax: (201) 489-4499 E-mail: info@focus-usa.com Web: www.focus-usa.com Age \$6.00/M **Credit Card Holders** \$10.00/M CSI (Credit Score Index) \$15.00/M DIY \$7.50/M Donors \$7.50/M Dwelling Type (SFDU/Condo) \$5.00/M Ethnicity by Type \$10.00/M \$6.00/M Gender Income \$6.00/M List Price of Home \$15.00/M Mail Order Buyers \$7.50/M **Marital Status** \$5.00/M Presence of Children \$5.00/M State, Zip, SCF \$5.00/M

Please inquire for additional selects.

# MINIMUM ORDER

Postal: 10,000 Email: 20,000

#### DEMOGRAPHICS

45% Female 49% Male Median Age: 51 Median Household Income: \$54,000

#### ADDRESSING

Email FTP Running Charges ZIP+4 \$50.00/F \$50.00/F \$8.00/M \$6.50/M