| FocusOn Life's Milestones | | | | | | | | |
|---|-------------------------|--|---|---------------------------------------|----------|---|------------|---|
| | | | | | | | | |
| | 19,143,795 1,529,975 | TOTAL UNIVERSE / E | • | \$95.00/M +\$10.00/M +\$20.00/M | | LIST TYPE | | |
| | | Monthly Hotline Emails | | | Consumer | postal | @ email | |
| Descriptio | n: | | | | | SELECTS | | |
| Milestones – the significant events or stages in one's life - trigger a measurable change in a consumer's normal buying behavior. The consumers on FocusOn Life's Milestones have just had or are about to have a life event such as a milestone birthday, a wedding, or a new addition to the family as well as other life events such as graduating college or buying a first home. With each life event comes the need and want for consumers to spend. FocusOn Life's Milestones offers the perfect opportunity to reach consumers at the right time – before, during, or after their life event. Select any of the following events from FocusOn Life's Milestones Categories: | | | | | | Age Bankcard Hold CSI (Credit Sco Gender Homeowner Income Spendability State, Zip, SCF | | \$6.00/M \$10.00/M \$15.00/M \$6.00/M \$5.00/M \$10.00/M \$5.00/M |
| Continuing Education & Degree Seekers Expecting Grandparents Expecting Parents First Time Credit Card Holders First Time Drivers First Time Homeowners Job Seekers Just Built a New House | | Plar Plar Plar Plar Reco Reco | Newly Engaged Planning to Buy a Boat/RV/Motorcycle Planning to Buy a Car Planning to Move Planning to Retire Recent College Grads Recent High School Grads Recent Retirees | | | | | |

Recently Divorced

Unemployed

Renewal Dates for Auto Insurance

Renewal Dates for Homeowners Insurance

Source:

Just Married

Self-Reported, Public Records, Demographics, Online and Transactional Data

Additional Notes:

Milestone Birthdays

New Homeowners

New Births/Newborns

Payment: VISA and MasterCard accepted.

Looking to Switch Health Insurance Providers

Pre-payment: Required for NEW clients.

Cancellation: Orders canceled after mail date requires payment in full. Orders canceled after processing or shipping, but prior to mail date, will incur a \$150 flat charge and \$10/M run charges. Canceled orders prior to processing are subject to a \$150 flat charge.



Focus USA

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MINIMUM ORDER

Postal: 10,000 Email: 20,000

ADDRESSING

| Email | \$50.00/F |
|-----------------|-----------|
| FTP | \$50.00/F |
| Running Charges | \$8.00/M |
| ZIP+4 | \$6.50/M |
| | |