## Catalog Shoppers

| $\begin{array}{r} 10,837,284 \\ 1,136,284 \end{array}$ | TOTAL UNIVERSE / BASE RATE <br> Monthly Hotline Emails | $\begin{array}{r} \$ 75.00 / \mathrm{M} \\ +\$ 10.00 / \mathrm{M} \\ +\$ 20.00 / \mathrm{M} \end{array}$ |
| :---: | :---: | :---: |
| Description: |  |  |
| These Catalog Shoppers are a diverse group of shoppers ranging from young professionals to families with children to retired seniors. Consumers who shop via catalogs do so for various reasons - some because they are busy on-the-go individuals who appreciate the time-saving convenience of shopping by mail/online and others because they enjoying flipping through catalogs, coffee in hand, at any time of the day or night. This Catalog Shoppers file offers type of purchase and if it was offline or online, and recency of purchase. Catalog Shoppers are excellent candidates for all kinds of offers, including video/music/book clubs, apparel, home furnishings, electronics, gourmet food, gifts, collectibles, and subscriptions as well as for travel offers, insurance, investment opportunities, fundraising and credit cards. |  |  |
| Buyer Categories: |  |  |
| Apparel - Children's | Continuity Shoppers | Jewelry |
| Apparel-General | Crafts/Hobbies | Linens |
| Apparel - Men's/Big \& Tall | Electronics | Music |
| Apparel - Non-gender Specific | Food/Beverages | Novelty |
| Apparel - Teenager's | Furniture | Other Merch/Services |
| Apparel-Women's/Petite/Plus | Garden | Personal Care |
| Arts \& Antiques | General Merchandise | Pets |
| Automotive | Gifts | Photo \& Video Equipment |
| Beauty | Health | Specialty Food/Gifts |
| Books | Holiday Items | Sports \& Leisure |
| Children's Products | Home Care | Stationery |
| Collectibles | Home Furnishings | Travel |
| Computing/Home Office | Housewares |  |

## Source:

## Transactional Data

## Additional Notes:

Payment: VISA and MasterCard accepted.
Pre-payment: Required for NEW clients.
Cancellation: Orders canceled after mail date requires payment in full. Orders canceled after processing or shipping, but prior to mail date, will incur a $\$ 150$ flat charge and $\$ 10 / \mathrm{M}$ run charges. Canceled orders prior to processing are subject to a $\$ 150$ flat charge.

## focus:usa

## Focus USA

95 North State Route 17, Suite 109
Paramus, NJ 07652
Tel: (201) 489-2525
Fax: (201) 489-4499
E-mail: info@focus-usa.com
Web: www.focus-usa.com

| LIST TYPE |  |
| :---: | :---: |
| Consumer | (d) |
| SELECTS |  |
| Age | \$6.00/M |
| Bankcard Holders | \$10.00/M |
| Buyer Category | \$10.00/M |
| Ethnicity by Type | \$10.00/M |
| Gender | \$6.00/M |
| Homeowner | \$5.00/M |
| Income | \$6.00/M |
| Marital Status | \$5.00/M |
| MOB by Category | \$10.00/M |
| Multi-Buyers | \$10.00/M |
| New Movers | \$15.00/M |
| Offline Purchase | \$10.00/M |
| Online Purchase | \$10.00/M |
| Presence of Children | \$5.00/M |
| Recency | \$10.00/M |
| State, Zip, SCF | \$5.00/M |

Please inquire for additional selects.

## MINIMUM ORDER

## Postal: 10,000

Email: 20,000

## DEMOGRAPHICS

## 51\% Female

 47\% MaleMedian Age: 42
Median Household Income: \$50,000
Average Order Amount: \$75

## ADDRESSING

|  |  |
| :--- | ---: |
| Email | $\$ 50.00 / \mathrm{F}$ |
| FTP | $\$ 50.00 / \mathrm{F}$ |
| Running Charges | $\$ 8.00 / \mathrm{M}$ |
| ZIP+4 | $\$ 6.50 / \mathrm{M}$ |

